

# Customer Application

**PLEASE PRINT  
OR TYPE**

FOR INTERNAL USE ONLY

Accepted by: \_\_\_\_\_  
 Customer #: \_\_\_\_\_  
 Date: / /

**COPIES OF BUSINESS LICENSE & TAX LICENSE MUST ALSO BE ATTACHED.**

Contact Name \_\_\_\_\_  
 Name of Business \_\_\_\_\_  
 DBA \_\_\_\_\_  
 Bill-To Address \_\_\_\_\_  
 \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Country \_\_\_\_\_  
 Ship-To Address \_\_\_\_\_  
 \_\_\_\_\_  
 Commercial  Residential  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Country \_\_\_\_\_  
 Additional Locations:  Yes  No  
 If Yes, Please attach number of locations and addresses  
 Phone: \_\_\_\_\_  
 Fax\*: \_\_\_\_\_  
 E-mail\*: \_\_\_\_\_  
 \*  Although I have provided my e-mail & fax number, I do not wish to receive promotional faxes & e-mails sent by CAS Iberia.

Resale/Sales Tax No. \_\_\_\_\_  
**-COPIES OF BUSINESS LICENSE & TAX LICENSE (WHERE APPLICABLE) MUST ALSO BE ATTACHED.**  
 Number of Years in Business: \_\_\_\_\_  
 Method of Payment:  
 Net Account (upon approval)  Credit Card  
 COD  Other \_\_\_\_\_  
 Business operates from (select all that apply):  
 Store Front  Catalog  Online Auction  
 Direct Mail  School  Shows  
 Television  Ren-Fairs  
 Website \_\_\_\_\_  
 Other \_\_\_\_\_

**Please list Two Industry Vendor lines you now carry:**

① Company Name \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 Doing Business Since \_\_\_\_\_  
 ② Company Name \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 Doing Business Since \_\_\_\_\_

**What product lines are you interested in the most?**  Chinese  Japanese  Fencing  
 Medieval  Renaissance  Roman  Reenactment  Scottish  Viking  Knives  Collectibles  Other \_\_\_\_\_

**How did you hear about CAS Iberia?**  
 Internet  Word of Mouth  Trade Show  Industry Directory  Magazine Ad  Other \_\_\_\_\_

**Do you attend Trade Shows to find new vendors?**  
 Shot  Blade  Other \_\_\_\_\_

**How many knife / sword skus do you currently carry?**  
 Less than 25  25 - 100  101 - 250  Greater than 250

**How much of your current revenue comes from selling knives / swords?**  
 Less than 5%  5 - 10%  11 - 25%  26 - 50%  Greater than 50%

**Additional Comments and /or Questions:** \_\_\_\_\_  
 \_\_\_\_\_

I certify that all the statements made by me in this Application are correct to my knowledge. I authorize CAS Iberia to verify the information I have provided.

Signature: \_\_\_\_\_ Title: \_\_\_\_\_

Print Name: \_\_\_\_\_ Date: \_\_\_\_\_

# CAS Iberia Dealer Qualifications and Discount Terms

## Dealer Qualifications

1. To qualify for wholesale pricing in CAS Iberia merchandise, customers must have a retail business selling, at least in part, cutlery-related or historic weaponry-related merchandise.
2. The minimum initial order level for new accounts is \$500.

## Discount Terms

Volume (per order) discounts are available.  
\*some restrictions may apply\*

### **The Volume (per order) discount structure is:**

Orders below \$999 – No discount.  
\$1000 to \$1999 – 5% off merchandise total.  
\$2000 up – 10% off merchandise total.

## General Terms

1. Accounts with no activity for 2 consecutive calendar years will be inactivated.
2. CAS Iberia reserves the right to change these Dealer Qualifications and Discount Terms policies without prior notice.

## MAP Terms

Certain brands offered by CAS (as defined by the CAS Wholesale Price List) are subject to a Minimum Advertised Price (MAP). By carrying those items subject to MAP you agree to follow these guidelines. If you have any questions please contact your sales representative.

## **Wholesale Liability and Indemnity Agreement**

RELEASE, ASSUMPTION OF RISK AND WAIVER OF LIABILITY AND INDEMNITY AGREEMENT.

C.A.S. Iberia, INC., a Tennessee corporation d/b/a CAS Iberia, wholesales swords, knives, and related merchandise (collectively "Merchandise") only to a company or organization (collectively "Purchaser") that can legally purchase and own such items in the particular jurisdiction where the Purchaser is based. The purchase of such Merchandise, whether by phone, fax, mail, or over the internet legally binds the Purchaser, its heirs, assigns, transferees and personal representatives as follows:

When the Purchaser orders and purchases Merchandise from CAS Iberia, it represents that the Merchandise can be purchased and owned in the country, state, county and/or city in which the Purchaser is based. By offering Merchandise for sale, CAS Iberia does not represent or warrant that any Purchaser may legally purchase, own or possess the Merchandise ordered. The Purchaser is advised to CHECK ITS LOCAL LAWS.

Swords, Knives, and related CAS Iberia Merchandise may be dangerous, even deadly, if used improperly, negligently and/or illegally. When a Purchaser purchases Merchandise from CAS Iberia, it agrees that any and all re-sales of the purchased Merchandise will be made in a safe and legal manner, consistent with all applicable laws, recognized safety rules and common sense. The Purchaser also warrants that it will do all that is reasonable to keep swords, knives and related Merchandise out of the hands of minors and immature individuals.

When a Purchaser purchases Merchandise from CAS Iberia, it agrees to assume all risks related to and/or arising from the ownership and use of the Merchandise and agrees to indemnify and hold CAS Iberia harmless from any and all claims brought by any person or entity against CAS Iberia related to and/or arising from its ownership and/or use of the Merchandise.

### **Contact**

<http://casiberia.com>

CAS Iberia  
650 Industrial Blvd.  
Sale Creek, TN 37373 USA

Phone: (800) 635-9366  
Fax: (423) 332-7248  
Email: [info@casiberia.com](mailto:info@casiberia.com)

Business hours:  
Mon-Fri  
8:30AM-5:00PM EST